

OION LTD

CONNECTING COMPANIES & INVESTORS SINCE 1994

NETWORK GUIDE – FOR INVESTORS

- ▶ www.oion.co.uk
- ▶ contact@oion.co.uk
- ▶ 01865 261499

OVERVIEW

Oxford Investment Opportunity Network Limited (OION Ltd) was established in 1994 as one of the UK's first business angel networks. We're authorised and regulated by the Financial Conduct Authority (FRN 564525) and operate under the trading names Oxford Investment Opportunity Network (OION), Thames Valley Investment Network (TVIN) & Oxford Early Investments (OEI). In January 2020, Oxford Angel Network (OAN), part of Oxford University's commercialisation arm Oxford University Innovation (OUI), merged with OION Ltd to create one unified angel network for Oxford and beyond. The merged business operates under the OION Ltd brand.

OION Ltd is part of the SQW Group which also includes [SQW](#), [Oxford Innovation](#) & [Oxford Innovation Services](#). SQW provides OION Ltd with access to first-class research, analysis, and advice on economic and social development. Oxford Innovation manage a nationwide network of 25+ Innovation Centres which host and support over 1000 start-ups and SMEs. Oxford Innovation Services have experience & expertise in the delivery of business services & coaching programmes.

Please note that under our FCA authorisation, we act for entrepreneurs and companies seeking to raise finance. We do not act for our investor members and our investor members are not our clients, they are classified as venture capital contacts. Accordingly, we are not responsible for providing any protection to members or other investors that would be afforded to clients under the regulatory system and we are not responsible for providing advice in relation to any investment opportunities that we may draw to the attention of our members.

INVESTMENT MEETINGS / SHOWCASE EVENTS

- ▶ At least seven Showcase events are held every year either in-person or online, with each featuring up to twelve companies pitching for investment. They are currently held in January, March, May, July, September, October and December. See www.oion.co.uk/events for more detail.
- ▶ The OION Ltd network reviews companies from across the OION, TVIN, OEI & OAN groups to present at a single Showcase event. OION Ltd and OUI collaborate in the selection of companies to be invited to pitch at a Showcase event. The merger of OION Ltd & OAN gives both new and existing angels an opportunity to invest in impactful new tech companies, both from the Oxford Cluster and the wider UK, all under one roof.
- ▶ Investors interested in joining OION Ltd and receiving invitations to Showcase events should register their interest via the online [Investor Registration form](#).

Format of Investment Meetings

Investment Showcase	Overview	Follow-up
<ul style="list-style-type: none"> ▪ Usually at least seven Showcase events each year, held either in-person or online 	<ul style="list-style-type: none"> ▪ Up to 12 company pitches at each Showcase ▪ 5 minute presentations ▪ Either Q&A or direct face2face networking with companies 	<p>Where companies that have presented at a Showcase have initial interest from investors, OION Ltd will support and arrange follow-up meetings where investors can conduct a more detailed review of the business.</p>

ACTIVITIES & SERVICES – INVESTORS SEEKING OPPORTUNITIES

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OION Ltd offer Qualified Investors access to selected, high quality investment opportunities that offer the potential of high growth and reward. They are investors who invest capital into innovative companies in exchange for an equity share. Qualified Investors are High Net Worth, Sophisticated or Professional Investors.

Benefits of OION Ltd membership

- ▶ High quality, screened and selected proposals
- ▶ Regular meetings and networking opportunities
- ▶ Detailed summaries of investments
- ▶ Access to OION Ltd's online portal for reviewing investment opportunities & investor collaboration
- ▶ Support for investment process*

*This does not replace the need for relevant professional advice. Each investor is responsible for conducting his/her own due diligence prior to making an investment and is responsible for reviewing and approving relevant documentation prior to committing to an investment. Investors are responsible for ensuring the appropriate tax treatment in respect of any investment that they might make, including the availability of SEIS/EIS relief. This may require advice from relevant legal/accountancy professionals.

ACTIVITIES & SERVICES – INVESTORS SEEKING OPPORTUNITIES

How we operate

OION Ltd screens business proposals and carefully selects investment opportunities to match investor requirements. Company selection criteria includes:

- ▶ a valid and scalable business proposition
- ▶ a credible and committed founding/management team
- ▶ valuation of the company
- ▶ barrier to entry/niche in market
- ▶ knowledge of market
- ▶ awareness of competitors
- ▶ explored exit strategy

Additional Support for investors

- ▶ Established strong links with professional services providers, such as accountants, solicitors and banks.
- ▶ Help to select an appropriate professional to assist investors with the funding process and business development issues.
- ▶ Good contacts within the research and higher education institutions and can provide contact details where specialist technology advice is sought.

How to join OION Ltd as an investor member

- ▶ If you wish to join OION Ltd as an investor member, please register your interest via the online [Investor Registration](#) form. There is currently no fee for investor membership.
- ▶ Your application will be reviewed and, if successful, you will receive invitations to future OION Ltd events and a personal login for access to the OION Ltd online portal (accessed via www.oion.co.uk).
- ▶ The Financial Services and Markets Act 2000 requires investors to be self-certified as Sophisticated Investors or High Net Worth Individuals, more details can be found [here](#).
- ▶ If you wish to confidentially speak to one of the OION Ltd team in the first instance, please [contact us](#) to arrange a time to chat.

TEAM



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SPONSORS

OION Ltd is pleased to acknowledge the support of its sponsors. This support allows OION Ltd companies and investors access to professional advice that is geared to meet the growth needs of innovative businesses. More information can be found on our website [sponsors page](#).



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